

BAKKALLA PROPERTIES



The Real Estate Specialists. With an Eye to the Future!

Bakkalla Properties is a dynamic Real Estate broking Firm making waves in the market with its innovation and energy. Our team is backed up by seasoned professionals with over TEN Man years of experience in the field of Real Estate

Advisory Services. We mainly deal with properties in Kolkata, West Bengal, India. The Grass root principle which is followed throughout all the verticals at Bakkalla Properties is to maintain 100% Transparency & Honesty throughout

the deal. We are among the few who put our client's interests first, instead of simply trying to seal a deal. For us, our Advisory fee is not the top priority.... YOU ARE!

What we do Best



Services



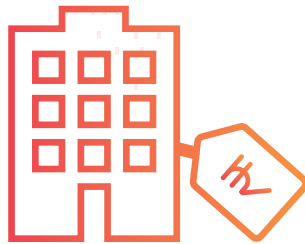
Exclusive project marketing



Investment sales



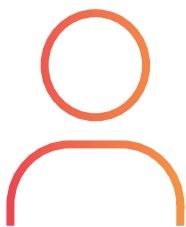
Residential sales & leasing



Retail leasing & sales



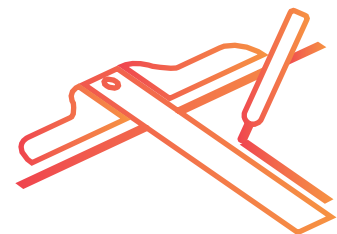
Land & Joint Ventures



Portfolio Management
Services



Legal & Documentation



Interior designing



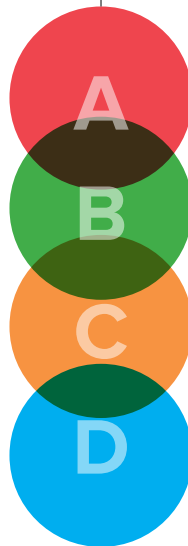
Partnered with the Who's Who of Real Estate!

Bakkalla Properties is channel partners with the top developers of East India and due to this we have a wide portfolio of products to sell!





The A-B-C-D's of How We Work!



• Our help desk understands your requirement in detail

• A professional executive short-lists properties according to your specifications

• An experienced manager assists you with the site visits

• Our legal team takes care of the deal towards its closure



What Makes Us Stand Out - Our 4-Point Expertise

1

We are a professionally designed set up, with our prime forte being completing an entire deal, right from inception of the idea to buy, sell or rent to the exchanging of keys – without hassling you at all. If you're an NRI client, you can come for just 2 days and the entire deal will be ready for you to just sign and fly back!

2

We provide complete services at your doorstep so all you have to do is sit back and relax while we do the leg work for you.

3

We will hold your hand before you start exploring options, walk with you throughout your "Hunting Days" and make you cross the bridge of Satisfaction with a smile on your face, as far as your Real Estate transactions are concerned.

4

Before we pitch any Real Estate product to you (I.e. Residential, Commercial, Land, Warehouse, Joint Ventures etc), we go through an in-depth internal assessment, like background checks of the property, verification of legal documentations (and replacement of any lost ones), maintenance of the premise, etc. We thoroughly explain entire procedures to our clients towards deal closure so that they can make their financial decisions accordingly.

The force that leads the enterprise



Zujar Bakkalla
Chief – Sales & Marketing

He's the mind that steers the company towards greater heights! He has done his preliminary studies in St. Xavier's collegiate School and is a commerce graduate from St. Xavier's College, Kolkata. This was followed by an MBA in the field of Marketing from GlobSyn Business School, Kolkata. A natural leader, his nearly a decade of experience in Real Estate Broking Industry, has been instrumental in the rapid growth of the company. When not working, Zujar can be found hobnobbing with Like Minded people, or immersed in corporate or crime shows!

Sakina Bakkalla
General Manager – Operations

She's the brilliant financial & analytical mind of the company! As a Chartered Accountant, Sakina, had worked for over half a decade with Ernst & Young and PwC, the two big names in Global Audit firms. Then, she decided to venture down a completely new path and dived into the real estate industry. With excellent analytical skills, high determination and focus, she brings a lot of positive energy and professionalism to the company. Her love for numbers and enthusiasm for meeting new people makes her a perfect go-to person for our clients' real estate investment needs.



Priya Banerjee
Senior Executive – Customer Relations

She's the one who keeps our workplace upbeat - just by being in it! A graduate in BA, Priya had worked in SBI in the credit card department for 6 months, before coming onboard with us. She's extremely dedicated to her work, eager to learn, and the chirpy, fun factor in the office! Her love for painting is a well known fact around our office. So is her ability to efficiently get work done, on time, every time!



Sanjit Mondal
Executive – Customer Relations

The focused and resilient worker bee of our office! He is a graduate in B.Com and has already worked with Reliance Nippon Life insurance, rising solutions, Kotak Mahindra and Vilzmart Pvt Ltd.! He is a keen observer, a quick learner and is extremely hardworking – qualities that make him an asset at the workplace. He is fearless and when given a task, he jumps right at it without wasting any time – the reason why he is called 'the dynamite' in our office. His punctuality and determination makes us believe he will grow fast in life professionally. When not working, he loves reading thriller books, listening to classical music and catching up on the latest news around the world on social media!



Rajesh Shaw
Manager – Sales

He is the strategic thinker and guiding factor in the company. With a work experience of 13 years in the insurance sector as senior team lead, assistant manager, and branch manager, his proficiency in handling people is seen in the love and respect that the team and clients have for him. He is highly knowledgeable owing to his vast experience. The result - you can have a discussion with him about anything and he will have some knowledge and anecdotes of his own to share. Rajesh is high-spirited and motivated to always achieve one bit better than yesterday. Always focused on achieving the stipulated target. His biggest strength is the ability to adapt to a changing environment and motivate the team to do so too. When not working he loves to feel propelled by watching motivational movies.



Words of Note – From the Ones who Matter the Most!

1



It was a great pleasure to appoint you as our broker for our Urbana property. I appreciate you for quickly bringing suitable buyer and made this deal happen. We have found Bakkalla Properties service from starting till last thoroughly professional specially documentation part and follow ups. I wish all the best to Bakkalla Properties for future!

● **Babulal D. Sanghvi**
Group Chairman- Raajratna Metal Industries Limited

2



We were extremely impressed with the prompt and professional advice and service provided by Bakkalla Properties throughout our deal. It was a pleasure working with Mr. Zujar personally and his team and we thank them from the bottom of our heart to have made the entire process very easy for us.

● **Nanik Sambtani**
Partner- Little Shop & Managing Director- S.S. International (India)

3



I am indeed extremely satisfied with the flat I bought in Uniworld City and the service Raj Ventures provided at that time was Fabulous.

● **Prantik Das**
Chief Engineer - India Steamship (Birla Group)

4



Bakkalla Properties is one of the most trustworthy and reputed Real Estate Advisor to us. Every time we need any advisory help, the only point of contact is them and we reach out to Mr. Zujar Bakkalla, who is always ready to assist with his charming smile!

● **Aninda Mukherjee**
Irrigation Dept. - Govt of West Bengal

5



Very prompt, courteous, reliable, friendly, highly recommended for property transactions in Kolkata. Their ability to understand the client's need made the whole experience a pleasurable one. Thank you for your hard work and sincerely we wish you all the success in the future.

● **Pradip Saha**
Lead Electrical Engineer - Saudi Aramco, Saudi Arabia

6



It was indeed very effortless journey, absolutely hassle free renting out my apartment at Ambuja Upohar. Thanks for all the co-operation and help extended.

● **Sharbani Basu**
Legal Department- ITC Limited

Words of Note – From the Ones who Matter the Most!

7



I am very happy working with Bakkalla Properties for all the properties I have purchased so far. They are very professional and do what they say.

Worth every penny for the fee they charge you, and I would highly recommend them to anyone looking for serious buying or selling.

● **Vineet Agarwal**

Founder & CEO- VI Technologies based in London, United Kingdom

8



It was a fascinating experience dealing with BAKKALLA PROPERTIES. I have never dreamt of such personalized services which I got from them while selling my old flat. In fact I was so overwhelmed that I booked my new flat also through them. Simply brilliant. Thanks Bakkalla Properties for all this!

● **Debabrata Majumdar**

Asst General Manager- Visakhapatnam Steel Plant

9



To say something about your organisation's handling of the Leave and License Agreement of my flat at The Empire, at Gurusaday Road, Ballygunge, I must honestly admit that I have not been given any chance to make complain.

It goes beyond saying that the deal was handled efficiently and professionally, and we are entirely happy with your services. I shall have no objection to suggest your services, should a any of my friends require. Best wishes and kind regards.

● **Dipak Kumar Guha Thakurta**

Technical Head-Wallem Group of Companies (HongKong)

10



Bakkalla Properties had helped us in identifying perfect property for our family. The best thing about our deal was the price point (10-12% Lesser than market rate) with clean smooth transaction, with this they justify Customer Centricity.

● **Rohit Saharan**

Group Manager- Mjunction Services Limited (SAIL-TATA Steel Venture)

11



I wanted to say thank you for the assistance you gave me in purchasing the home (flat). I can say that I am greatly satisfied with the flat I bought from your cooperation .

I would also like to speak well of your sales representative, Soumik Dutta, for his great effort in helping me purchase the flat I wanted. He assisted me very well and even gave me several options to choose from and allowed me to see each one. For this reason, I was able to get the right flat.

Again, I wanted to let you know that I greatly appreciate the effort of your company especially your sales representative. Your great customer service is highly appreciated!

● **Rahul Ranjan Singh**

Vice President- Key Talent Acquisition- Srei Infrastructure Finance Limited

Words of Note – From the Ones who Matter the Most!

12



Dear Team Bakkalla Properties,

It was wonderful and a great experience dealing with you guys!!

I would like to put on record the great job done by Priya and Zujar , wherein both went out of their way to help us with our property at Uniworld City !!

The warmth and positive attitude shown by the team made us comfortable and both of them helped us finalize our dream house!!

Thank you Team Bakkalla Properties and here is wishing you all the very best for a great year ahead!

● **Rahul Nair**

Regional sales manager- The Oberoi Grand

13



Thank you for helping and finding the best possible flat for us. It was indeed the best possible gift for the new year's. Appreciate your patience and hard work.

Have a lovely new year. Cheers!!!

● **Vedashree Sen**

Cabin Supervisor- Jet Airways

14



We admire the professionalism of Mr. Zujar Bakkalla and the entire team of Bakkalla Properties which made the entire procedure of Buying a property hassle free.

Keep up the great work in all your future endeavors!

● **Golam Mursheed**

Chief Managing Director- Kaizer Construction Limited

15



Thank you for your professional assistance to wrap the deal. I would like to take this opportunity to write this regarding the wonderful experience my wife, Mrs. Tapati Chakraborty, and I enjoyed while working with Bakkalla Properties for not only the sale of our apartment in Insignia Tower in Bengal NRI Project (Urbana), but also their most welcomed assistance in the marketing of our home. Bakkalla Properties and their team are very capable, sincere, professional and caring assistant. They did so in a most pleasant, patient and professional manner. We really don't know how we could have made it without them!

● **Ananda Mohan Chakraborty**

Managing Director- Carolina Developers Private Limited (Co-developer of Gennex Valley)

16



It was very nice to interact with Mr. Bakkalla, who personally took care of our requirements and enabled us to rent a great flat. Just as we wanted it. All the formalities and agreement was done quickly and professionally. Thanks a lot Zujar.

● **Dr. Angad Singh**

Histo-Pathologist- Tata Medical Center

We'd love to hear from you!

MEMBER :

RECA Kolkata (Realtors & Estate Consultants Association of Kolkata)

NAR India (National Association of Realtors - India)

HIRA Registration Number, "HIRA/A/KOL/2019/000249"

(Known as RERA in other parts of India) www.hira.wb.gov.in



For more affordable options kindly visit us at
www.bakkallaproperties.com



(Formerly known as Raj Ventures)

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